

From Conception to Carcass

2006 National Angus Conference
Mike Kasten

Carcass Premiums

- 972 head
- \$55,602.64 total quality grade premiums.
- \$57.20 per head.
- 1,212 lbs average harvest weight.
- \$4.72 per hundred live premium.

Quality Grades

- 972 head
- 88.2 % Choice or better
- 36.7 % CAB
- 16.2 % NAB
- 7 % prime

Value That Was Added by Grade

• Grade	Value per head
• Choice or better	\$25.79
• CAB	\$12.11
• NAB	\$3.22
• Prime	\$16.08
• Total per head	\$57.20

Net Premiums

• Quality Grade	\$57.20
• Yield Grade	-6.44
• Total net premium	\$50.76

Average Carcass Measurement

• Average carcass weight	776.50
• Average back fat	.59
• Average REA	12.68
• Average REA per 100 carcass	1.63
• Average REA required	13.12
• Average REA short fall	.44

Value Added To The Beef Cattle Chain Through Genetic Management

- Research done by Jessica Robertson under direction of Dr. Joseph Parcell
- Took carcass data from 1999 to 2005
- Stacking for high quality (Prime)
- One generation 11% more likely
- Two generations 19% more likely
- Three generations 23% more likely
- Four generations seemed to level off

Genetics Are a Great Risk Management Tool.

- 84.23 % choice
- 36.77 % CAB
- 2.31 % Prime
- 18.12 % NAB
- 2.37 % 4's
- Gained 4.16 lbs per day
- Converted on 4.87 dry matter
- Cost of gain .38
- Lost \$113.28 per head

Seed stock Producers the New Risk Reducers.

- Breed cattle that perform in the pasture, feedlot and the cooler.
- Maintain high quality data base and EPD's.
- Help producers with profitable management practices.
- Help producers market the genetics that you have provided.

Do Commercial Producers Recognize the Value of Data?

- 9200 head of cattle
- 102 producers
- \$15. to \$20. per hundred carcass weight difference in every load
- \$400. to \$500. per head difference on every load
- They see what has value and what doesn't.

Heifer Sales

- Value on A.I. bred heifers \$327.00
- Data on the heifers and their Sires
- Carcass data on their steer mates
- Stacked genetics
- 85 % repeat buyers
- Future information

Long Term Genetic Progress

- Bull Selection is a very important part of genetic improvement, but heifer selection is where you make the long term progress toward your breeding and marketing goals.

- One beneficial management practice that has worked for us is proper heifer development.

Heifers

- Heifer development is a very large part of our operation. It makes up about 55% of our gross income.
- All of our heifers go through the Show-Me-Select Heifer Development Program.
- This program has caused me to reevaluate my previous penny pinching heifer development practices.

Cost of Heifer Development Spring 2005

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|---|----------|
| • Value of heifer at weaning | \$674.25 |
| • Feed (grain) 2,550 lbs. | \$163.20 |
| • Forage (pasture hay) | \$66.66 |
| • Veterinary and vaccines | \$11.48 |
| • Breeding fees (semen and Synchronizing) | \$32.87 |
| • Clean-up bull | \$6.27 |

Cost continued

• Open heifer charge	\$18.72
• Interest on heifer	\$38.81
• Interest on feed	\$5.11
• Labor	\$40.86
• Sale expense	\$40.00
• Total development cost	\$423.98
• Total cost	\$1,098.23
• Average cost per day	\$1.08

Retention Rates

• Year born	Number of	%maintaining
•	breeding S.	365 interval
• 1999 J	6	71%
• 2000 K	5	81.48%
• 2001 L	4	80.50%
• 2002 M	3	94.60%
• 2003 N	2	97.00%

Retention Comparison

- The breeding seasons 1995 to 1998 averaged 12% to 15% lower retention than the heifers developed under the SMS program.
- Replacement costs make retention rates very important in our operation.
- 19% of our herd is over the age of 10.

Selection of Replacements

- Left over method
- Selection for long term goals of low cost cattle that work in the pasture, feedlot and cooler for a long time
- Cost of replacements is too high to cull cows based on carcass so this makes heifer selection even more critical.

- The use of A.I. has been a major contributor to the results we have had on both heifers and steers in our program.

Reproductive Management

- We have used A.I. heavily for 32 years.
- Over the years we have tried many methods of synchronizing.
- We now use Timed A.I. on all of our heifers and cows because no other system has worked remotely as well as these protocols.

Heifer Protocol

- Day 1 CIDR
- Day 14 CIDR removal
- Day 23 GnRH
- Day 30 PG
- 72 hours after PG time breed plus GnRH

Cow Protocol

- Day 0 CIDR and GnRH
- Day 7 CIDR removal plus PG
- 66 hours after PG time breed with GnRH

Results

- 60% to 70% on cows
- 55% to 65% on heifers
- Wide variation in conception rates on bulls with fixed time A.I.

Changes we have made

- We DO NOT check for heat at all any more.

Most Exciting Results

- 2002 born heifers have now completed 3 timed breeding seasons and all the pregnancies have been confirmed with ultrasound.

Of the heifers that conceived on the timed A.I. as virgin heifers, 78% of them have now conceived all 3 times to the timed A.I.

Results Continued

- If we take those same heifers (that conceived on timed A.I. as virgin heifers) and count the number of services (3) per heifer, 90.02% of the time, these females were inseminated, they have conceived A.I.

What Have We learned

- Selecting replacements that conceived on the first timed breeding service has a great deal of merit.
- The ability in the future to select heifers from females that respond and that are sired by bulls that work well in a timed system I think has tremendous potential.

Risk Reducing Recipe

- Have the best genetics possible.
- Get the most value out of those genetics.
- Use management practices that give positive, profitable results.
- Work closely with people who stand behind their products.
- Don't be afraid to try something new.

Bold Moves

- CAB
- Open A.I.
- Unparalleled data base.
- What's Next??
